POINT Fdn. 1990

Dept-by-Dept Summary:	JANUARY			FEBRUARY			MARCH			APRIL		
	Projected	Actual		Projected	Actual		Projected	Actual		Projected	Actual	
Total Income:	$53,382	$53,382		$60,715	$60,715		$43,817	$43,817		$34,487	$34,487	
Total Cost of Goods:	$10,527	$10,527		$44,084	$44,084		$12,158	$12,158		$10,727	$10,727	
Circ/Fulf Dept. Net:	*$42,855*	*$42,855*		*$16,631*	*$16,631*		*$31,659*	*$31,659*		*$23,761*	*$23,761*	
Total Expenses (no income):	$7,709	$7,709		$15,348	$15,348		$10,176	$10,176		$7,556	$7,556	
Edit/Research Dept Net:	*($7,709)*	*($7,709)*		*($15,348)*	*($15,348)*		*($10,176)*	*($10,176)*		*($7,556)*	*($7,556)*	
Total Income:	$0	$0		$0	$0		$0	$0		$0	$0	
Total Expenses:	$10,772	$10,772		$5,806	$5,806		$7,456	$7,456		$8,581	$8,581	
Production Dept Net:	*($10,772)*	*($10,772)*		*($5,806)*	*($5,806)*		*($7,456)*	*($7,456)*		*($8,581)*	*($8,581)*	
Total Income:	$0	$0		$22,500	$22,500		$12,500	$12,500		$0	$0	
Total Expenses:	$3,000	$3,000		$11,875	$11,875		$20,125	$20,125		$0	$0	
Ecolog Net:	*($3,000)*	*($3,000)*		*$10,625*	*$10,625*		*($7,625)*	*($7,625)*		*$0*	*$0*	
Total Income:	$2,750	$2,750		$2,200	$2,200		$2,200	$2,200		$2,200	$2,200	
Total Expenses:	$2,176	$2,176		$2,010	$2,010		$1,945	$1,945		$2,185	$2,185	
Chronicle Net:	*$574*	*$574*		*$190*	*$190*		*$255*	*$255*		*$15*	*$15*	
Total Income (no expenses):	$917	$917		$91	$91		$1,221	$1,221		$659	$659	
Unclassifieds Net:	*$917*	*$917*		*$91*	*$91*		*$1,221*	*$1,221*		*$659*	*$659*	
Total Income:	$13,070	$13,070		$4,036	$4,036		$18,305	$18,305		$375	$375	
Total Expenses:	$2,476	$2,476		$2,150	$2,150		$2,348	$2,348		$2,349	$2,349	
WE Institute Net:	*$10,595*	*$10,595*		*$1,886*	*$1,886*		*$15,957*	*$15,957*		*($1,974)*	*($1,974)*	
Total Income:	$0	$0		$0	$0		$0	$0		$0	$0	
Total Expenses:	$0	$0		$0	$0		$0	$0		$0	$0	
Pass Thru Grants Net:	*$0*	*$0*		*$0*	*$0*		*$0*	*$0*		*$0*	*$0*	
Total Income:	$847	$847		$820	$820		$915	$915		$1,179	$1,179	
Total Expenses:	$15,892	$15,892		$15,185	$15,185		$17,392	$17,392		$16,792	$16,792	
Net General/Admin/Misc:	*($15,045)*	*($15,045)*		*($14,366)*	*($14,366)*		*($16,477)*	*($16,477)*		*($15,613)*	*($15,613)*	
Grand Total Income:	*$70,966*	*$70,966*		*$90,362*	*$90,362*		*$78,958*	*$78,958*		*$38,899*	*$38,899*	
Grand Total Expenses:	*$52,552*	*$52,552*		*$96,458*	*$96,458*		*$71,599*	*$71,599*		*$48,190*	*$48,190*	
Grand Total Net:	*$18,414*	*$18,414*		*($6,096)*	*($6,096)*		*$7,359*	*$7,359*		*($9,291)*	*($9,291)*	
(check sum - should be 0)	0	0		0	0		0	0		0	0	
Est cash out more or less than accru	0	0	0	-789	0	0	0	0	0	0	0	0
EOM CASH FUND BALANCE	*0*											
(adjusted for cash vs. accrual)												
WEI Net	*0*	*10,595*	*0*	*0*	*1,886*	*0*	*0*	*15,957*	*0*	*0*	*-1,974*	*0*
EOM Cash Fund Balance w/o WEI	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
(WEI NOT adjusted for cash vs. acc												

Dept-by-Dept Summary:	MAY		Pct	JUNE		Pct	JULY		Pct	AUGUST		Pct
	Projected	Actual	Diff.	Projected	Actual	Diff.	Projected	Actual	Diff.	Projected	Actual	Diff.
Total Income:	$40,964	$59,760	46%	$46,764	$46,144	-1%	$62,964	$54,722	-13%	$42,064	$0	-100%
Total Cost of Goods:	$47,161	$13,909	-71%	$16,592	$43,519	162%	$7,493	$6,029	-20%	$46,825	$0	-100%
Circ/Fulf Dept. Net:	*($6,197)*	*$45,851*	*-840%*	*$30,171*	*$2,625*	*-91%*	*$55,471*	*$48,693*	*-12%*	*($4,761)*	*$0*	*-100%*
Total Expenses (no income):	$13,199	$12,168	-8%	$9,763	$9,486	-3%	$7,900	$6,608	-16%	$12,471	$0	-100%
Edit/Research Dept Net:	*($13,199)*	*($12,168)*	*-8%*	*($9,763)*	*($9,486)*	*-3%*	*($7,900)*	*($6,608)*	*-16%*	*($12,471)*	*$0*	*-100%*
Total Income:	$0	$0	all -	$0	$401	all -	$0	$0	all -	$0	$0	all -
Total Expenses:	$6,089	$481	-92%	$7,107	$9,847	39%	$8,894	$6,856	-23%	$6,952	$0	-100%
Production Dept Net:	*($6,089)*	*($481)*	*-92%*	*($7,107)*	*($9,446)*	*33%*	*($8,894)*	*($6,856)*	*-23%*	*($6,952)*	*$0*	*-100%*
Total Income:	$0	$0	all -	$0	$0	all -	$0	$0	all -	$0	$0	all -
Total Expenses:	$0	$12	all -	$0	$13	all -	$0	$942	all -	$0	$0	all -
Ecolog Net:	*$0*	*($12)*	*all -*	*$0*	*($13)*	*all -*	*$0*	*($942)*	*all -*	*$0*	*$0*	*all -*
Total Income:	$2,750	$2,200	-20%	$2,200	$2,200	0%	$2,200	$2,200	0%	$2,750	$0	-100%
Total Expenses:	$1,850	$2,165	17%	$1,850	$1,865	1%	$1,850	$1,375	-26%	$1,850	$0	-100%
Chronicle Net:	*$900*	*$35*	*-96%*	*$350*	*$335*	*-4%*	*$350*	*$825*	*136%*	*$900*	*$0*	*-100%*
Total Income (no expenses):	$143	$274	91%	$1,145	$1,183	3%	$143	$184	28%	$143	$0	-100%
Unclassifieds Net:	*$143*	*$274*	*91%*	*$1,145*	*$1,183*	*3%*	*$143*	*$184*	*28%*	*$143*	*$0*	*-100%*
Total Income:	$2,170	$2,670	23%	$4,000	$2,600	-35%	$4,000	$15,810	295%	$4,000	$0	-100%
Total Expenses:	$2,150	$2,276	6%	$2,200	$5,825	165%	$2,200	$5,620	155%	$2,500	$0	-100%
WE Institute Net:	*$20*	*$394*	*1869%*	*$1,800*	*($3,225)*	*-279%*	*$1,800*	*$10,190*	*466%*	*$1,500*	*$0*	*-100%*
Total Income:	$0	$0	all -	$0	$0	all -	$0	$0	all -	$0	$0	all -
Total Expenses:	$0	$0	all -	$0	$0	all -	$0	$0	all -	$0	$0	all -
Pass Thru Grants Net:	*$0*	*$0*	*all -*	*$0*	*$0*	*all -*	*$0*	*$0*	*all -*	*$0*	*$0*	*all -*
Total Income:	$233	$520	124%	$233	$444	91%	$233	$3,454	1385%	$233	$0	-100%
Total Expenses:	$16,579	$15,473	-7%	$20,157	$19,692	-2%	$19,612	$18,465	-6%	$18,610	$0	-100%
Net General/Admin/Misc:	*($16,346)*	*($14,953)*	*-9%*	*($19,924)*	*($19,248)*	*-3%*	*($19,380)*	*($15,011)*	*-23%*	*($18,377)*	*$0*	*-100%*
Grand Total Income:	*$46,259*	*$65,423*	*41%*	*$54,341*	*$52,972*	*-3%*	*$69,539*	*$76,370*	*10%*	*$49,189*	*$0*	*-100%*
Grand Total Expenses:	*$87,027*	*$46,483*	*-47%*	*$57,669*	*$90,247*	*56%*	*$47,949*	*$45,896*	*-4%*	*$89,208*	*$0*	*-100%*
Grand Total Net:	*($40,768)*	*$18,940*	*-146%*	*($3,328)*	*($37,275)*	*1020%*	*$21,590*	*$30,475*	*41%*	*($40,019)*	*$0*	*-100%*
(check sum - should be 0)	0	0		0	0		0	0		0	0	
Est cash out more or less than accru	0	0	0	0	0	0	0	0	0	-30,073	0	0
EOM CASH FUND BALANCE							*0*			*28,054*		
(adjusted for cash vs. accrual)												
WEI Net	*0*	*394*	*0*	*0*	*-3,225*	*0*	*0*	*10,190*	*0*	*1,500*	*0*	*0*
EOM Cash Fund Balance w/o WEI	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*4,400*	*0*	*-7,046*	*0*	*0*
(WEI NOT adjusted for cash vs. acc												

Dept-by-Dept Summary:	SEPTEMBER		Pct	OCTOBER		Pct	NOVEMBER		Pct	DECEMBER		Pct
	Projected	Actual	Diff.	Projected	Actual	Diff.	Projected	Actual	Diff.	Projected	Actual	Diff.
Total Income:	$49,164	$0	-100%	$51,464	$0	-100%	$50,464	$0	-100%	$65,964	$0	-100%
Total Cost of Goods:	$17,685	$0	-100%	$10,685	$0	-100%	$52,845	$0	-100%	$10,910	$0	-100%
Circ/Fulf Dept. Net:	*$31,479*	*$0*	*-100%*	*$40,779*	*$0*	*-100%*	*($2,381)*	*$0*	*-100%*	*$55,054*	*$0*	*-100%*
Total Expenses (no income):	$8,216	$0	-100%	$8,216	$0	-100%	$13,916	$0	-100%	$8,408	$0	-100%
Edit/Research Dept Net:	*($8,216)*	*$0*	*-100%*	*($8,216)*	*$0*	*-100%*	*($13,916)*	*$0*	*-100%*	*($8,408)*	*$0*	*-100%*
Total Income:	$0	$0	all -	$0	$0	all -	$0	$0	all -	$0	$0	all -
Total Expenses:	$6,311	$0	-100%	$8,382	$0	-100%	$7,141	$0	-100%	$6,311	$0	-100%
Production Dept Net:	*($6,311)*	*$0*	*-100%*	*($8,382)*	*$0*	*-100%*	*($7,141)*	*$0*	*-100%*	*($6,311)*	*$0*	*-100%*
Total Income:	$35,000	$0	-100%	$0	$0	all -	$0	$0	all -	$0	$0	all -
Total Expenses:	$19,100	$0	-100%	$0	$0	all -	$0	$0	all -	$0	$0	all -
Ecolog Net:	*$15,900*	*$0*	*-100%*	*$0*	*$0*	*all -*	*$0*	*$0*	*all -*	*$0*	*$0*	*all -*
Total Income:	$2,200	$0	-100%	$2,750	$0	-100%	$2,200	$0	-100%	$2,200	$0	-100%
Total Expenses:	$1,850	$0	-100%	$1,850	$0	-100%	$1,850	$0	-100%	$1,850	$0	-100%
Chronicle Net:	*$350*	*$0*	*-100%*	*$900*	*$0*	*-100%*	*$350*	*$0*	*-100%*	*$350*	*$0*	*-100%*
Total Income (no expenses):	$1,145	$0	-100%	$143	$0	-100%	$143	$0	-100%	$1,145	$0	-100%
Unclassifieds Net:	*$1,145*	*$0*	*-100%*	*$143*	*$0*	*-100%*	*$143*	*$0*	*-100%*	*$1,145*	*$0*	*-100%*
Total Income:	$2,000	$0	-100%	$2,000	$0	-100%	$1,000	$0	-100%	$1,000	$0	-100%
Total Expenses:	$2,500	$0	-100%	$2,500	$0	-100%	$2,200	$0	-100%	$2,200	$0	-100%
WE Institute Net:	*($500)*	*$0*	*-100%*	*($500)*	*$0*	*-100%*	*($1,200)*	*$0*	*-100%*	*($1,200)*	*$0*	*-100%*
Total Income:	$0	$0	all -	$0	$0	all -	$0	$0	all -	$0	$0	all -
Total Expenses:	$0	$0	all -	$0	$0	all -	$0	$0	all -	$0	$0	all -
Pass Thru Grants Net:	*$0*	*$0*	*all -*	*$0*	*$0*	*all -*	*$0*	*$0*	*all -*	*$0*	*$0*	*all -*
Total Income:	$349	$0	-100%	$366	$0	-100%	$298	$0	-100%	$253	$0	-100%
Total Expenses:	$22,987	$0	-100%	$19,858	$0	-100%	$19,121	$0	-100%	$19,772	$0	-100%
Net General/Admin/Misc:	*($22,638)*	*$0*	*-100%*	*($19,492)*	*$0*	*-100%*	*($18,823)*	*$0*	*-100%*	*($19,519)*	*$0*	*-100%*
Grand Total Income:	*$89,858*	*$0*	*-100%*	*$56,723*	*$0*	*-100%*	*$54,105*	*$0*	*-100%*	*$70,562*	*$0*	*-100%*
Grand Total Expenses:	*$78,650*	*$0*	*-100%*	*$51,491*	*$0*	*-100%*	*$97,073*	*$0*	*-100%*	*$49,450*	*$0*	*-100%*
Grand Total Net:	*$11,208*	*$0*	*-100%*	*$5,232*	*$0*	*-100%*	*($42,968)*	*$0*	*-100%*	*$21,111*	*$0*	*-100%*
(check sum - should be 0)	0	0		0	0		0	0		0	0	
Est cash out more or less than accru	7,262	0	0	21,487	0	0	-32,173	0	0	17,762	0	0
EOM CASH FUND BALANCE	*32,001*			*15,746*			*4,951*			*8,301*		
(adjusted for cash vs. accrual)												
WEI Net	*-500*	*0*	*0*	*-500*	*0*	*0*	*-1,200*	*0*	*0*	*-1,200*	*0*	*0*
EOM Cash Fund Balance w/o WEI	*-2,599*	*0*	*0*	*-18,354*	*0*	*0*	*-27,949*	*0*	*0*	*-23,399*	*0*	*0*
(WEI NOT adjusted for cash vs. acc												

Dept-by-Dept Summary:	TOTALS Proj/Year	Actual & Proj for Year	Pct Diff.		Proj thru JULY	Actual To Date	Pct Diff.		<----- PERCENTAGE OF TOTAL (BY CATEGORY) -----> Proj/Year	Act+Proj/Yr		Proj to Date	Actual to Date
Total Income:	$602,211	$612,146	2%		$343,093	$353,028	3%		78%	77%		76%	74%
Total Cost of Goods:	$287,692	$279,903	-3%		$148,742	$140,953	-5%		35%	34%		32%	31%
Circ/Fulf Dept. Net:	*$314,519*	*$332,243*	*6%*		*$194,351*	*$212,075*	*9%*						
Total Expenses (no income):	$122,878	$120,278	-2%		$71,650	$69,051	-4%		15%	15%		16%	15%
Edit/Research Dept Net:	*($122,878)*	*($120,278)*	*-2%*		*($71,650)*	*($69,051)*	*-4%*						
Total Income:	$0	$401	all -		$0	$401	all -		0%	0%		0%	0%
Total Expenses:	$89,802	$84,897	-5%		$54,705	$49,800	-9%		11%	10%		12%	11%
Production Dept Net:	*($89,802)*	*($84,496)*	*-6%*		*($54,705)*	*($49,399)*	*-10%*						
Total Income:	$70,000	$70,000	0%		$35,000	$35,000	0%		9%	9%		8%	7%
Total Expenses:	$54,100	$55,067	2%		$35,000	$35,967	3%		7%	7%		8%	8%
Ecolog Net:	*$15,900*	*$14,933*	*-6%*		*$0*	*($967)*	*all -*						
Total Income:	$28,600	$28,050	-2%		$16,500	$15,950	-3%		4%	4%		4%	3%
Total Expenses:	$23,116	$22,971	-1%		$13,866	$13,721	-1%		3%	3%		3%	3%
Chronicle Net:	*$5,484*	*$5,079*	*-7%*		*$2,634*	*$2,229*	*-15%*						
Total Income (no expenses):	$7,039	$7,248	3%		$4,319	$4,528	5%		1%	1%		1%	1%
Unclassifieds Net:	*$7,039*	*$7,248*	*3%*		*$4,319*	*$4,528*	*5%*						
Total Income:	$55,956	$66,866	19%		$45,956	$56,866	24%		7%	8%		10%	12%
Total Expenses:	$27,772	$34,943	26%		$15,872	$23,043	45%		3%	4%		3%	5%
WE Institute Net:	*$28,184*	*$31,923*	*13%*		*$30,084*	*$33,823*	*12%*						
Total Income:	$0	$0	all -		$0	$0	all -		0%	0%		0%	0%
Total Expenses:	$0	$0	all -		$0	$0	all -		0%	0%		0%	0%
Pass Thru Grants Net:	*$0*	*$0*	*all -*		*$0*	*$0*	*all -*						
Total Income:	$5,957	$9,677	62%		$4,458	$8,178	83%		1%	1%		1%	2%
Total Expenses:	$221,957	$219,239	-1%		$121,609	$118,891	-2%		27%	27%		26%	26%
Net General/Admin/Misc:	*($216,000)*	*($209,562)*	*-3%*		*($117,151)*	*($110,713)*	*-5%*						
Grand Total Income:	*$769,762*	*$794,388*	*3%*		*$449,326*	*$473,951*	*5%*		**100%**	**100%**		**100%**	**100%**
Grand Total Expenses:	*$827,317*	*$817,298*	*-1%*		*$461,445*	*$451,425*	*-2%*		**100%**	**100%**		**100%**	**100%**
Grand Total Net:	*($57,555)*	*($22,910)*	*-60%*		*($12,119)*	*$22,526*	*-286%*						
(check sum - should be 0)	0	0			0	0			0	0		0	0
Est cash out more or less than accru	0	0	0	0	0	0	0	0	0	0	0	0	0
EOM CASH FUND BALANCE													
(adjusted for cash vs. accrual)													
WEI Net	*27,383*	*26,893*	*0*	*0*	*17,061*	*16,572*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
EOM Cash Fund Balance w/o WEI	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
(WEI NOT adjusted for cash vs. acc													